

AC replacement estimate template

A blank air conditioner replacement estimate. SEER2, lineset, pad, electrical, drain and recovery lines all priced separately.

YOUR COMPANY

Name, address, phone, license number

CUSTOMER

Name, phone, email

ESTIMATE NUMBER

DATE

PRICE GOOD THROUGH

Job details

SEER2 AND CAPACITY

e.g. 15.2 SEER2, 3 ton, matched coil

OUTDOOR PAD OR MOUNTING

e.g. New composite pad, levelled

CONDENSATE DRAIN

e.g. Reset trap, add float switch to secondary pan

START-UP AND CHARGE

e.g. Evacuate to 500 microns, weigh in charge, verify airflow

LINESET

e.g. New 3/4 x 3/8 lineset, 25 ft

ELECTRICAL

e.g. New disconnect and whip, existing 30A circuit verified

RECOVERY AND DISPOSAL

e.g. EPA recovery of existing charge, haul away old condenser

EFFICIENCY REBATE

e.g. Utility rebate at 16 SEER2 and above, homeowner files

Description	Qty	Unit price	Amount
Condenser: [model], [SEER2] SEER2, [tonnage]	1		
Matched evaporator coil: [model]	1		
Lineset: [size], [length] ft	1		
Outdoor pad and mounting	1		
Electrical: disconnect and whip	1		
Condensate: trap, drain, float switch	1		
EPA recovery and disposal of existing unit	1		
Labor: installation, evacuation and start-up	12		
Efficiency rebate (enter as a negative amount)	1		

Subtotal

Tax

Total

TERMS

CUSTOMER SIGNATURE

Date

CONTRACTOR SIGNATURE

Date

A starting point, not legal advice. Payment, warranty and cancellation terms are governed by the law of your state and by any contract you have already signed. Have a lawyer read yours once, then reuse it.